

Message Text

UNCLASSIFIED

PAGE 01 KHARTO 02735 241213Z

10

ACTION AF-06

INFO OCT-01 EB-07 ISO-00 /014 W
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P R 241155Z NOV 75
FM AMEMBASSY KHARTOUM
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 708

UNCLAS KHARTOUM 2735

E.O. 11652: N/A

TAGS: BBAK, EINV, SU

SUBJECT: AMERICAN INTERNAL TRADING/FRENCH OIL MILL MACHINERY

1. EMBASSY WOULD APPRECIATE USDOC'S ASSISTANCE SOONEST IN VERIFYING BONA FIDES OF A MR. ASAMENEW ZERIHUN, WHO STATES HE IS GENERAL SALES MANAGER - AFRICAN REGION AMERICAN INTERNATIONAL TRADING CO., INC (AITC), BORDEN BLDG., SUITE 424, 180 E. BROAD ST., COLUMBUS, OHIO 43215, TEL. 614-461-4204. ACCORDING ZERIHUN, AITC IS EXPORT MANAGER FOR FRENCH OIL MILL MACHINERY (FOMM), PIQUA, OHIO (TEL. 513-773-3420), WHICH WITH ZERIHUN'S ASSISTANCE IS ABOUT TO CONCLUDE SALE OF \$4.8 JILLION OIL MILL TO SUDANESE BUSINESSMAN ON BASIS 30 PERCENT COST DOWN PAYMENT BY BUYER, 25 PERCENT INVESTMENT EQUITY INVESTMENT BY FOMM IN PROJECT, AND 45 PERCENT BXREIGN BANK FINANCING.

2. WE DO NOT IMPUGN LOGIC OF SALE OR INVESTMENT (FOMM COULD THEREBY GAIN FOOTHOLD IN PROMISING MARKET), BUT WE FIND IT A BIT STRANGE THAT 1) FOMM WILLING PUT SO MUCH MONEY INTO PROJECT WITHOUT FIRST-HAND, IN-DEPTH LOOK AT COUNTRY, 2) ETHIOPIAN CITIZEN IS ENTRUSTED WITH NEGOTIATIONS, AND 3) UNUSUALLY LARGE DOWN PAYMENT IS REQUIRED OF SUDANESE PARTNERS. ALTHOUGH DEAL MAY BE QUITE LEGITIMATE, IN INTEREST OF HEADING OFF POSSIBLE TROUBLE, WE WOULD APPRECIATE CONFIRMATION ZERIHUN
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INDEED IS SPEAKING FOR AITC AND AITC FOR FOMM BEFORE

RPT BEFORE ANY MONETARY TRANSFERS ARE MADE.
BREWER

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NNN

Message Attributes

Automatic Decaptioning: X
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Current Classification: UNCLASSIFIED
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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
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